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for me to say, as persuasion is clearly a complicated field. And judging from the amount of new material coming out every day, it’s only going to get more so.

The One-Sentence Persuasion Course

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decision to join or not, to participate or not, is theirs and theirs alone. In reality, this is the only ethical way to approach any persuasion situation. Anything other than granting the person the freedom to choose is tantamount to force. And force, as we've already discussed, generates resistance.

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Persuasion and manipulation are not the same thing, even if they may use similar methods. The difference is in perception: whether one acknowledges the free will and choice of the recipient you are attempting to persuade or manipulate.

The Forbidden Keys to Persuasion Manual ebook (900 kB)

An Introduction to The Forbidden Keys to Persuasion On March 26, 1997 two unrelated events occurred that directly led to the creation of this work and dramatically altered the way I communicate with others.

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An Interview with Blair Warren by Jo Han Mok - on The Forbidden Keys to Persuasion ... JHM: You call your material The Forbidden Keys to Persuasion. It sounds sinister. Can you explain how you developed it and what it is designed to accomplish? BW: As you can probably already tell, I™ve long been fascinated with human nature, and ...

An Interview with Blair Warren by Jo Han Mok - on The

The best books on raw persuasion I've ever read are Robert Cialdini's "Influence" and Blair Warren's "The Forbidden Keys To Persuasion". Are there any other books in the subject that can compete with those two or are absolutely must reads?

Best books on PERSUASION (not copywriting per se

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Note: This is the UPDATED and EXPANDED version of The One Sentence Persuasion Course – NOT the free version that was initially released in 2005. The original material was updated and expanded several years later and re-released as a commercial product.

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